John P. Margiotta (jmargiotta@fzlz.com)
Emily Weiss (eweiss@fzlz.com)
Sydney Kipen (skipen@fzlz.com)
FROSS ZELNICK LEHRMAN & ZISSU, P.C.
4 Times Square, 17th Floor
New York, NY 10036
(212) 813-5900

Attorneys for Plaintiffs

UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK

VAN CLEEF & ARPELS, S.A. and VAN CLEEF & ARPELS, a division of RICHEMONT NORTH AMERICA, INC.,

Civil Action No.

Plaintiffs,

v.

NICE ICE FINE JEWELERS, LLC,

Defendant.

COMPLAINT (JURY TRIAL DEMANDED)

Plaintiffs Van Cleef & Arpels, S.A. and Van Cleef & Arpels, a division of Richemont North America, Inc. (collectively "Van Cleef & Arpels," "VCA," or "Plaintiffs"), for their Complaint against defendant Nice Ice Fine Jewelers, LLC ("Defendant"), allege as follows:

SUBSTANCE OF THE ACTION

- 1. All of the claims asserted herein arise out of and are based on Defendant's unlawful promotion, distribution, and sale of jewelry products that use imitations of Plaintiffs' federally registered trade dress.
- 2. Plaintiffs bring claims for trade dress infringement under Section 32(1) of the Lanham Act, 15 U.S.C. § 1114(1); unfair competition under Section 43(a) of the Lanham Act, 15 U.S.C. § 1125(a); and related claims of trademark infringement and unfair competition under New York common law. Plaintiffs seek injunctive and monetary relief.

JURISDICTION AND VENUE

- 3. This Court has jurisdiction under Section 39 of the Lanham Act, 15 U.S.C. § 1121, and under Sections 1331 and 1338(a) and (b) of the Judicial Code, 28 U.S.C. §§ 1331, 1338(a) & (b). Supplemental jurisdiction exists over Plaintiffs' state law claims under Section 1367(a) of the Judicial Code, 28 U.S.C. § 1367(a).
- 4. This Court has personal jurisdiction over Defendant under New York Civil
 Practice Law and Rules §§ 301 and/or 302(a) because Defendant continuously and
 systematically conducts, transacts, and solicits business in this district, and/or because Defendant
 offers its infringing products for sale to and facilitates purchase of its products by consumers
 from this District, including by shipping and selling products in and to this District.
- 5. Venue is proper under Section 1391(b) of the Judicial Code, 28 U.S.C. § 1391(b), because a substantial part of the events giving rise to the claims occurred in this District.

THE PARTIES

- 6. Plaintiff Van Cleef & Arpels, S.A. is a corporation organized and existing under the laws of Switzerland, having a principal place of business at 8 Route des Biches, 1752 Villarssur-Glane, Switzerland.
- 7. Plaintiff Van Cleef & Arpels, a division of Richemont North America, Inc. is a corporation organized and existing under the laws of the State of Delaware, having a principal place of business at 645 Fifth Avenue, New York, New York 10022. Van Cleef & Arpels, a division of Richemont North America, Inc. is the exclusive distributor of Van Cleef & Arpels products in the United States.
- 8. For the purposes of this Complaint, except where specified, the interests of Plaintiffs Van Cleef & Arpels, S.A and Van Cleef & Arpels, a division of Richemont North

America, Inc. herein are as a practical matter identical, and they are herein referred to individually and collectively as "Van Cleef & Arpels," "VCA," or "Plaintiffs."

9. Upon information and belief, Defendant Nice Ice Fine Jewelers LLC is a corporation organized and existing under the laws of South Carolina, having a principal place of business at 145 Market Street, Charleston, South Carolina, 29401.

FACTS COMMON TO ALL CLAIMS FOR RELIEF

I. VAN CLEEF & ARPELS' BUSINESS AND IP RIGHTS

- A. The VAN CLEEF & ARPELS Brand and Business
- 10. VCA is a world-famous supplier of fine jewelry sold under the VAN CLEEF & ARPELS brand name. Since its inception in France in 1906, VCA and its predecessors-in-interest have been known for their innovative, high-quality fine jewelry. VCA's products appeal to the luxury goods market and are considered extraordinarily fashionable.
- 11. VCA's products are sold only in company-owned stores, in authorized specialty retail stores, and in authorized premium department stores. VCA currently operates twelve boutiques under the VAN CLEEF & ARPELS name in the United States, including its famous New York City boutique located on the corner of 57th Street and 5th Avenue.
 - B. VCA's Alhambra Collection and Related Intellectual Property Rights
- 12. One of VCA's most well-known and sought-after jewelry designs is known as the "Alhambra." VCA's Alhambra collection was developed in France in the late 1960s and features a quatrefoil motif.
- 13. To this day, VCA offers a collection of jewelry based on its first Alhambra design, which is now referred to as the "Vintage Alhambra" collection to distinguish it from later

variations on the original design. Examples from the Vintage Alhambra collection are pictured below:



14. Over time, VCA has introduced several variations of the original Alhambra design. One such variation is the "Magic Alhambra" collection. Examples from the Magic Alhambra collection are pictured below:



15. Each of the pieces in VCA's Vintage Alhambra and Magic Alhambra collections incorporates a distinctive quatrefoil design composed of a unique combination of elements that collectively create a particular trade dress that is characteristic of VCA's Alhambra collections (the "Alhambra Trade Dress"). A close-up of an example of the Alhambra Trade Dress is depicted below:



- 16. The Alhambra Trade Dress cannot be described perfectly in words. However, the Alhambra Trade Dress consists of the configuration of a quatrefoil-shaped ornament comprising:
 - 1. four identical lobes;
 - 2. each lobe having a semicircular shape;
 - 3. the lobes having both left-right and top-bottom symmetry;
 - 4. an outer band;

- 5. having a constant width;
- 6. the outer surface of the band defining the contour of the ornament;
- 7. the inner surface of the band defining an inner or central portion;
- 8. having four identical cusps (inner points of the lobes) which extend about half way into the ornament;
- 9. the inner portion;
- 10. having a quatrefoil shape defined by the inner surface of the outer band; and
- 11. which is either hollowed out or made of a single filling material, such as mother of pearl, onyx, lapis, diamonds or metal, and may include a small centered jewel.
- 17. For decades and continuing through today, VCA has made widespread and exclusive use of the iconic Alhambra Trade Dress. VCA has invested a considerable amount of time, effort, and money advertising and promoting its jewelry and watch products bearing the Alhambra Trade Dress and has enjoyed enormous success selling such products in the United States and around the world. Products bearing the Alhambra Trade Dress have received extensive unsolicited media coverage due to their innovative and distinctive design and their popularity with many high-profile celebrities.
- 18. By virtue of extensive sales, advertising, and promotion, the Alhambra Trade Dress has become instantly recognizable to the public as exclusively denoting VCA and signaling the high quality of its products. As such, the Alhambra Trade Dress has obtained secondary meaning and is an enormously valuable asset of VCA.

19. In addition to VCA's extensive and strong common law rights in the Alhambra Trade Dress, Plaintiff Van Cleef & Arpels, S.A owns the following federal registrations for the Alhambra Trade Dress:

<u>Mark</u>	Reg. No.	First Use	Registered Goods
	4,326,883	1968	Jewelry
	4,763,030	1968	Jewelry; rings; pendants; earrings; necklaces; bracelets

20. Printouts detailing the registration information for the above marks are attached hereto as Exhibit A. These registrations are all valid, subsisting, and in full force and effect. Moreover, Registration No. 4,326,883 has become incontestable under Section 15 of the Lanham Act, 15 U.S.C. § 1065, and serves as conclusive evidence of the validity of the registered mark, of the registration of the mark, and of VCA's exclusive right to use the mark in commerce on or in connection with the products for which the mark is registered, as provided by Section 33(b) of the Lanham Act, 15 U.S.C. § 1115(b).

II. DEFENDANT'S UNLAWFUL ACTIVITIES

- 21. On information and belief, Defendant is in the business of offering for sale and selling jewelry. Defendant operates a jewelry store in Charleston, South Carolina.
- 22. On information and belief, Defendant has advertised, offered for sale, sold, distributed, imported, and/or exported jewelry pieces that bear imitations of the Alhambra Trade Dress, but were not manufactured, authorized, or approved by VCA.
- 23. In late May 2018, VCA's agent visited Defendant's jewelry store. VCA's agent was shown a display case that contained jewelry pieces bearing imitations of the Alhambra Trade

Dress that one of Defendant's employees described as "the clover design look-a-like Van Cleef jewelry at a much lower price." The prices of the jewelry pieces ranged from \$800 to over \$4,000. Among the imitation Alhambra jewelry pieces observed by VCA's agent were the pieces shown below:



24. In early June 2018, VCA's agent purchased one of the imitation necklaces, shown below, for \$823.





- 25. Thereafter, VCA sent Defendant two cease-and-desist letters requesting that Defendant immediately cease its unlawful activities and voluntarily surrender the infringing jewelry products. While Defendant responded to VCA's second letter, it did not comply with all of VCA's demands, including VCA's request for an accounting of all imitation Alhambra jewelry Defendant bought and sold.
- 26. On information and belief, Defendant has sold unauthorized jewelry pieces that bear imitations of the Alhambra Trade Dress to customers other than VCA's agent.
- 27. On information and belief, Defendant's activities are being done willfully, with the knowledge that its jewelry is copied from and/or based upon VCA's collections, and Defendant holds out its products as such.
- 28. Defendant is not related to or affiliated with VCA in any way. Defendant has not sought or received a license or authorization from VCA for any purpose whatsoever, including for the acts described herein.
- 29. Defendant's sale of infringing products unlawfully wrests from VCA control over its reputation and is unjustly enriching Defendant.
- 30. Defendant's unauthorized acts as described herein have caused and will continue to cause irreparable damage to VCA and its business and goodwill unless restrained by this Court.

FIRST CLAIM FOR RELIEF: INFRINGEMENT OF REGISTERED TRADE DRESS IN VIOLATION OF 15 U.S.C. § 1114(1)

31. VCA repeats and incorporates herein by reference each of the foregoing allegations.

- 32. The Alhambra Trade Dress is used in commerce, is non-functional, and has acquired secondary meaning as the indicator of VCA as the exclusive source of products containing or incorporating such design.
- 33. Defendant has adopted the Alhambra Trade Dress and has, without VCA's authorization or consent, manufactured, imported, displayed, advertised, reproduced, distributed, exported, offered for sale, and/or sold jewelry designs that contain or incorporate the Alhambra Trade Dress that is the subject of U.S. Registration Nos. 4,326,883 and 4,763,030 or designs that are confusingly similar thereto.
- 34. Defendant's conduct is likely to cause confusion, cause mistake, and/or deceive as to the affiliation, connection, or association between Defendant and VCA, and/or as to VCA's sponsorship or approval of Defendant's goods, services, and/or commercial activities.
- 35. As a result of the foregoing, Defendant has falsely designated the origin of its products, all in violation of Section 32(1) of the Lanham Act, 15 U.S.C. § 1114(1).
- 36. Upon information and belief, Defendant's aforesaid conduct has been undertaken knowingly, willfully, and in bad faith.
- 37. Defendant's aforesaid conduct has caused, and unless enjoined by this Court, will continue to cause, Plaintiffs to sustain irreparable damage, loss, and injury, for which Plaintiffs have no adequate remedy at law.

SECOND CLAIM FOR RELIEF: UNFAIR COMPETITION IN VIOLATION OF 15 U.S.C. § 1125(a)

38. VCA repeats and incorporates herein by reference each of the foregoing allegations.

- 39. The Alhambra Trade Dress is used in commerce, is non-functional, and has acquired secondary meaning as the indicator of VCA as the exclusive source of products containing or incorporating such design.
- 40. Defendant has adopted the Alhambra Trade Dress and has, without VCA's authorization or consent, manufactured, imported, displayed, advertised, reproduced, distributed, exported, offered for sale, and/or sold jewelry designs that contain or incorporate the Alhambra Trade Dress or designs that are confusingly similar thereto.
- 41. Defendant's conduct is likely to cause confusion, cause mistake, and/or deceive as to the affiliation, connection, or association between Defendant and VCA, and/or as to VCA's sponsorship or approval of Defendant's goods, services, and/or commercial activities.
- 42. As a result of the foregoing, Defendant has falsely designated the origin of its products, all in violation of Section 43(a) of the Lanham Act, 15 U.S.C. § 1125(a).
- 43. Upon information and belief, Defendant's aforesaid conduct has been undertaken knowingly, willfully, and in bad faith.
- 44. Defendant's aforesaid conduct has caused, and unless enjoined by this Court, will continue to cause, Plaintiffs to sustain irreparable damage, loss, and injury, for which Plaintiffs have no adequate remedy at law.

THIRD CLAIM FOR RELIEF: COMMON LAW TRADE DRESS INFRINGEMENT

- 45. VCA repeats and incorporates herein by reference each of the foregoing allegations.
- 46. Defendant's aforesaid conduct constitutes common law trade dress infringement under the common law of the State of New York.

47. Defendant's aforesaid conduct has caused, and unless enjoined by this Court, will continue to cause, Plaintiffs to sustain irreparable damage, loss, and injury, for which Plaintiffs have no adequate remedy at law.

FOURTH CLAIM FOR RELIEF: COMMON LAW UNFAIR COMPETITION

- 48. VCA repeats and incorporates herein by reference each of the foregoing allegations.
- 49. Defendant's aforesaid conduct constitutes common law unfair competition with VCA under the common law of the State of New York.
- 50. Defendant's aforesaid conduct has caused, and unless enjoined by this Court, will continue to cause, Plaintiffs to sustain irreparable damage, loss, and injury, for which Plaintiffs have no adequate remedy at law.

WHEREFORE, Plaintiffs pray for judgment against Defendant as follows:

- 1. Permanently enjoining and restraining Defendant, its agents, servants, employees, successors, and assigns and all those in active concert or participation with them, from:
- (a) Imitating, copying, or making unauthorized use of the Alhambra Trade Dress, including, without limitation, by manufacturing, reproducing, distributing, displaying, advertising, promoting, offering for sale, selling, importing, or exporting any products bearing the Alhambra Trade Dress or any other design that is confusingly similar to the Alhambra Trade Dress;
- (b) Using any false designation of origin or false description or performing any act that can or is likely to lead members of the trade or public to believe that Defendant is associated with VCA or that any product manufactured, distributed, advertised, displayed, promoted, offered for sale, sold, imported, or exported by Defendant is in any manner associated or

connected with VCA, is a genuine product of VCA, or is authorized, licensed, sponsored, or otherwise approved by VCA;

- (c) Engaging in any other activity constituting unfair competition with VCA, or constituting an infringement of the Alhambra Trade Dress; and
- (d) Assisting or authorizing any third party to engage in any of the actions prohibited by subparagraphs (a)-(c) above, inclusive.
- 2. Directing that Defendant turn over to Plaintiffs for impoundment and eventual destruction, without compensation to Defendant, all materials in its possession or control that violate the provisions of paragraphs 1(a)-(c) above, along with all articles by means of which such unauthorized copies may be reproduced.
- 3. Directing that Defendant, at its own expense, recall from any distributors, retailers, vendors, or others to whom it has distributed materials that violate the provisions of paragraph 1(a)-(c) above, and that Defendant deliver up to Plaintiffs for destruction all materials returned to them.
- 4. Directing that Defendant, pursuant to 15 U.S.C. § 1116(a), file with the Court and serve upon Plaintiffs, within thirty (30) days of the entry of injunction prayed for herein, a written report under oath or affirmed under penalty of perjury setting forth in detail the form and manner in which it has complied with the permanent injunction.
- 5. Granting Plaintiffs all damages sustained as a result of Defendant's unlawful activities described above, together with appropriate interest thereon and that such sums be trebled pursuant to 15 U.S.C. § 1117.
- 6. Granting Plaintiffs all the gains, profits, savings, and advantages realized by Defendant from its unlawful actions described above pursuant to 15 U.S.C. § 1117.
 - 7. Granting Plaintiffs punitive damages.

- 8. Granting Plaintiffs their full costs, including, as part of such costs, reasonable attorneys' fees pursuant to 15 U.S.C. § 1117.
- 9. Granting Plaintiffs both pre-judgment and post-judgment interest on each and every monetary award.
- 10. Granting Plaintiffs such other and further relief as the Court may consider equitable, just and proper.

Dated: January 30, 2019

FROSS ZELNICK LEHRMAN & ZISSU, P.C.

By:

John P. Margiotta Emily Weiss Sydney Kipen

4 Times Square, 17th Floor New York, NY 10036

Tel: (212) 813-5900 jmargiotta@fzlz.com eweiss@fzlz.com

skipen@fzlz.com

Attorneys for Plaintiffs